

# Robert Metcalf

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## Architect, Leader, Manager, and Software Engineer

### Seeking

Seeking opportunities as a director, manager, or individual contributor.

### Overview

Customer-focused with a balance of leadership skills, hands-on technical work, and a bias for action.

Background includes management, leadership, bringing products to market that impact the bottom line, enterprise architecture, and cloud-scale software development.

### Professional experience

#### Innova Solutions

Jul 2015 – Present

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##### Senior Practice Manager

Jan 2022 – Present

**Challenge** Build and grow a consulting practice and manage 65+ software engineers.

**Activity** Overhaul hiring, career development, and communications. Wrote hundreds of pages of organizational and operational documents. Added 32 new hires in a 6-month period.

##### Project – Mayo Clinic

**Project** Mayo Clinic is a critical client, and I stepped in when the prior manager left. Manage 60+ software developers across 8 projects.

**Activity** Interface between Mayo Clinic and Innova regarding every aspect of the business – personnel, projects, architecture, deliverables, financials, planning, etc.

##### Project – AARP

**Project** Manage an identity management (IdM) project, which migrated 200+ vendors from on-premises to Azure SSO (single sign on). Transition 3,000 users from on-premises to Azure MFA (multi-factor authentication).

**Activity** I assumed the role to maintain client continuity after the project manager left. Lead many on-premises migration and modernization projects.

##### Project – Government Client

**Project** Government Client shared a data center with another agency. Our client needed to migrate their on-premises workloads to AWS as soon as possible.

**Activity** The client had an immediate need, and our consultants were 100% allocated to other clients. I led a 6-month AWS migration effort.

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## IBM Cloud, consultant via Innova

Jul 2015 – Dec 2021

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### New Operating System project – 10 months

Mar 2021 to Dec 2021

*Architect, Principal Developer, Team Lead (10 people)*

*Go, Python*

- Project** Deploy a new operating system, in 50+ global data centers, to support secure environments and new hardware / software features.
- Activity** As the architect and team lead (10 people), I created the architecture and integrated a new operating system into the global deployment pipeline. The code base is larger than most enterprise.

### Encryption project – 11 months

Apr 2020 to Feb 2021

*Principal Developer, SRE (site reliability engineer)*

*Go, Kubernetes, Python*

- Project** IBM Key Protect (KP) allows customer data to be secured and stored in the cloud using data encryption techniques. The role requires security knowledge, code reviews, operational expertise, and stakeholder compliance. One mistake can result in crypto shredding – customer data can never be recovered.
- Activity** Develop Key Protect security features. 50% of my time was spent on code reviews looking for obscure errors and edge cases. Automate platform operations to ensure errors are not introduced and thousands of components perform as expected.

### Cloud Modernization project – 2 years

Apr 2018 to Mar 2020

*Principal Developer, Team Lead (12 people)*

*Go, Kubernetes, PHP, Python, React, Oracle*

- Project** Long-term project to migrate legacy functionality to micro services. Transition from IaaS (Infrastructure as a Service) to a VPC (Virtual Private Cloud) architecture.
- Activity** Implement large chunks of monolithic back-end functionality as micro services in Go, deployed via Kubernetes. Developed API and CLI interfaces. Rewrote a large section of the file and block storage stack. Refactor financial system to accommodate new product offerings (migrate databases with 10 billion+ records).

### Spot Instances project – 11 months

May 2017 to Mar 2018

*Architect, Team Lead (8 people)*

*Go, Python*

- Project** Spot Instances use spare capacity and are available for less than On-Demand prices.
- Activity** As an Architect, Spot Instances went from an idea to production in 11 months. As a Team Lead (8 people), I shepherded the project from concept to product delivery and customer use.

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## Object Storage project – 1 year, 10 months

Jul 2015 to Apr 2017

Architect, Principal Developer

PHP, Python

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|----------|---|
| Project  | Deploy 100 PB of Object Storage, like Amazon S3, in every global data center (50+) in an automated and repeatable way.  |
| Activity | Keep the existing Object Storage platform stable. Seamlessly migrate customer data from the old to the new Object Storage platform. Architect and implement systems to discover and analyze anomalies across 50+ global data centers (exabyte scale). |

## Quantum

Oct 2010 – Jun 2015

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### Engineering Manager (13 people) – 4 years, 9 months

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|----------|---|
| Project  | I conceived and created StorNext Connect, which is an enterprise product to manage large StorNext environments. The project went from a working prototype to product approval, by Quantum's board of directors, in 90 days. |
| Activity | Built a team of 13 and worked with cross-functional teams (project management and product marketing) to bring the product to market. This was the first new software offering from Quantum in over 10 years.                |

## 3M

Nov 2009 – Sep 2010

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### Senior Developer and Team Lead // consulting role – 11 months

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|----------|---|
| Project  | 3M needed greater insight into their global supply chains and logistics. Not for the movement of goods, but for resource planning and factory utilization.  |
| Activity | As a Senior Developer, the team built a consumer-friendly web site, replacing a mainframe interface exposed via the web. The development team took 3rd place in 3M's yearly innovation awards. The award competes with new products, patents, manufacturing innovations, and business process optimizations across all of 3M. |

## Flyspy.com, post-funding

Jun 2008 – Oct 2009

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### Founder and Developer – 1 year, 5 months

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|----------|--|
| Project  | From a TechCrunch article: "At the Mashup Camp pre-conference dinner tonight, there were a number of demos, all of which were interesting. <b>A non-public service that stood out was Flyspy, a search engine for airline tickets that will change the way we all travel.</b> "  |
| Activity | Raise Venture Capital (VC) funding to start the business, hire the team, and negotiate with airlines and data suppliers. Close contractual deals with all major airlines. Obtain agreements to sell tickets. Build and launch a web site that processes 200 million airfares per day and manage a rapidly expanding startup. |

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## Verifications Inc.

Jun 2007 – May 2008

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### Architect and Senior Developer // consulting role – 1 year

- Project** Verifications Inc. is a background screening and onboard processor with more than 50% of the Fortune 100 as clients. The time required to process a background check increased every year. And the expectation to deliver results to the customer decreased every year. Resulting in a time compression.
- Activity** Architect the system with smaller discrete components, versus a monolith. Implement parallel processing to decrease overall processing time. Rebuild the front-end to accommodate bulk processing of background checks. These improvements streamlined processing and reduced turnaround time by a full day.

## SFM

Jul 2005 – May 2007

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### Architect and Senior Developer // consulting role – 1 years, 11 months

- Project** SFM is an insurance underwriter specializing in workers' compensation insurance. SFM needed an extranet for customer and partner access to internal systems.
- Activity** The client relied on my previous experience to guide them through the process – from concept to information architecture to development, implementation, and support. Designed and built the extranet and the intranet (front-end, back-end, infrastructure, security, and training programs).

## Flyspy.com, pre-funding

Jan 2003 – Jun 2005

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### Founder and Developer – 2 years, 6 months

- Project** Spent 2 1/2 years building inroads and relationships with the three largest airfare providers to obtain data (struck out). Worked with ITA Software to create a framework (software, pricing, legal, and distribution) that returns millions of airfares so customers can easily understand the market for airfares.
- Activity** I created the business. Including developing the idea, proof of concept, partnerships, and business plan for what would eventually become Flyspy.com. Built industry awareness that the current system, consisting of the three major airfare data providers, wasn't enough to satisfy emerging consumer needs.
- I wrote the first version of Flyspy, which computes massive amounts of airfare data and distills airfare information into gorgeous charts.

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## Competencies

### Cloud

Platforms      AWS, Azure, IBM

AWS            EC2, ELB, EBS, VPC, RDS, IAM, S3, SQS, EBS, and Amazon direct connect

### Development

APIs:            Amazon AWS and MWS, IBM Cloud, Facebook, Google, Twitter

Containers:   Docker, Kubernetes, and most virtualization technologies

Databases:    MySQL, PostgreSQL, Microsoft SQL Server, Mongo, Oracle

DevOps:        Ansible, Chef, AWS Boto3 (Python), GitHub, GitHub Actions

Front-end:     React, JavaScript, HTML 5, CSS frameworks

Languages:    Python, Go, C, Shell

Platforms:     Linux, Mac, Windows

## Education and teaching

### Teaching

- Taught MBA classes (guest lecturer) at Pepperdine University. My startup, Flyspy.com was the case study (see Jun 2008 – Oct 2009 and Jan 2003 – Jun 2005).
- Taught MBA classes (guest lecturer) at the University of Minnesota and Pepperdine University (Los Angeles, CA). My startup, Flyspy.com, was the case study.

### Graduate level

- University of Minnesota (Minneapolis, MN), graduate-level studies (not seeking a graduate degree) in artificial intelligence, databases, and operating systems.

### Undergraduate level

- Carleton College (Northfield, MN), geology major. Left early when I was offered a job with a major newspaper as a software developer.
- Mankato State (Mankato, MN), computer science major, AA degree. I put myself through college by writing software and selling it to small-and medium-size businesses.